

## **Letter of Understanding (LOU)**

**Between**

**BharatCares(SMEC Trust)**

**And**

**Sri Indu Institute of Pharmacy**

This Letter of Understanding (LOU) is effective from **04.08.2026** ("Effective Date"), and is entered into by and between

**BharatCares(SMEC Trust)**, having its corporate office at Swati Trinity, Applewood Township, A-404, Shela, Sarkhej-Okaf, Gujarat, 380058

(Hereinafter referred to as "IBM SkillsBuild Country Partner - BharatCares(SMEC Trust)")

**And**

**Sri Indu Institute of Pharmacy** having its address at Sheriguda, Ibrahimpatnam, Ranga Reddy – 501510, Telangana

### **RECITALS**

I. IBM SkillsBuild, represented in India by its country partner BharatCares(SMEC Trust), is a free-access digital learning platform offering over 85,000 learning activities focused on industry-relevant skill development for students and job seekers. Upon successful completion of select courses, learners can earn IBM-certified badges and certificates, enabling them to showcase newly acquired, in-demand skills and pursue employment opportunities completely free of cost.

II. **Sri Indu Institute of Pharmacy**, the institute established in 2004 under the aegis of New Loyola Model Education society and has world class infrastructure, equipment and well qualified faculty to prepare pharmacists to become health care professionals responsible for providing patient care that ensures optimal medication therapy outcomes.

### **OBJECTIVES**

The objective of this LoU is to mutually complement both of the above parties' energies, outreach, and efforts to curate opportunities for collaboration, sharing of knowledge resources, and jointly work on building capacities of the users through the two programs- **IBM SkillsBuild and IBM Academia**.

**BharatCares**

Swati Trinity, Applewood Township, A-404, Shela, Sarkhej-Okaf, Gujarat, 380058

[www.bharatcares.org](http://www.bharatcares.org) | [skillsbuild@bharatcares.org](mailto:skillsbuild@bharatcares.org) | +91-7405001692

## OPERATIONAL ASPECTS

BharatCares(SMEC Trust), as the IBM SkillsBuild Country Partner, will onboard **Sri Indu Institute of Pharmacy** as the 'Partner' for the IBM SkillsBuild for both programs- IBM SkillsBuild and IBM Academia and work closely with the college to leverage their beneficiaries/learner base of students/beneficiaries and other important stakeholders to build industry-relevant skill sets & enhance employability prospects of students/ learners by providing knowledge of emerging technology.

## ENGAGEMENT OUTLINE

### 1. Platform Access and Onboarding

BharatCares will facilitate learner access to the IBM SkillsBuild platforms for both programs.

This includes:

- o Provisioning access (including licenses) as needed.
- o Onboarding learners in phases:
  - **Phase I:** 20% learners onboarded and engaged during the pilot.
  - **Phase II:** 80% learners onboarded and engaged by the end of the financial year.

### 2. Training and Skill Development

Hands-on, project-based sessions, innovation camps, and hackathons will be conducted by industry experts and IBM professionals to build relevant and market-aligned skills. Training will be offered to both students and faculty (specific to the Academia program).

### 3. Masterclasses and Expert Sessions

BharatCares will organise masterclasses on emerging technologies and industry trends to help learners stay abreast of evolving industry demands.

### 4. Projects, Assignments, and Progress Evaluation

Learners will undertake assignments and real-world projects to apply their learning. Their progress will be monitored to ensure effective outcomes.

### 5. Showcase Events and Competitions

BharatCares, in collaboration with the institution, will organise events to enable learners to present their work, fostering peer recognition and confidence.

## ROLES AND RESPONSIBILITIES

### **First Party – Institutional Partner - Sri Indu Institute of Pharmacy**

#### **1. Learner Mobilization and SPOC Appointment**

Mobilize eligible learners for the IBM SkillsBuild program. Appoint a Single Point of Contact (SPOC) to coordinate with BharatCares for both programs (Academia and Adult Learners).

#### **2. Infrastructure and Facility Support**

Ensure availability of necessary facilities such as classrooms, internet, and computer labs for seamless delivery of sessions.

#### **3. Faculty Coordination**

Identify faculty members who will coordinate with BharatCares for training facilitation and learner support under the IBM SkillsBuild program.

#### **4. Learner Engagement and Monitoring**

Encourage student participation and regularly monitor their progress and platform engagement.

### **Second Party – *BharatCares(SMEC Trust)***

#### **1. Program Delivery and Technical Support**

Collaborate with the institution to deliver structured learning interventions, providing necessary tools, resources, and support for both programs.

#### **2. Training Sessions and Capacity Building**

Conduct physical and virtual training sessions, masterclasses, and faculty development programs (specific to Academia), led by IBM and industry experts.

#### **3. Platform Onboarding and Engagement Support**

Assist institutions in onboarding learners to the relevant IBM SkillsBuild platforms and ensure phased engagement.

#### **4. Employability Linkages and Mentorship**

Support learners in developing job-ready skills and connect them to employability opportunities or advanced skilling pathways.

## DURATION

This LOU shall remain in effect for 3 years, starting from 04.08.2026 and is subject to review and renewal upon mutual agreement.

## TERMS AND CONDITIONS

- **Confidentiality:** Each party shall acknowledge and agree that any and all information derived during the course of this assignment in any form is "Confidential Information". All information related to the learner (like their names, photos taken during the session, etc.) everything will be kept confidential.
- **Data Privacy and Protection:** The data will be used only for onboarding learners to the IBM SkillsBuild platform and in subsequent reporting of their engagement to the institution. BharatCares will maintain the confidentiality of learners' data received as a part of this contract.
- **Consent:** We seek consent to capture photographs of students and faculty members, as well as gather testimonials, for social media promotion. These will be used to showcase the engagement, impact and success stories of our initiative, ensuring all content is shared responsibly and respectfully.

**Note: Consent for students studying in Polytechnic accessing IBM SkillsBuild platform.**

- **Limitation of Liability:** Institution will be responsible for mobilizing the learners and helping BharatCares to conduct and implement the IBM SkillsBuild program to develop essential 21<sup>st</sup> Century and Job readiness skills in learners. The parties enter into this agreement in a spirit of mutual trust and intend that unforeseen matters on issues that arise, as the relationship evolves, will be resolved in a spirit of mutual understanding. If there is conflict at any moment, it shall be resolved in a peaceful and amicable manner.
- **Financials:** This LOU is of non-financial in nature, where there is no financial transaction or provisioning involved. BharatCares shall cover all costs linked to session facilitation and workshop execution. No fees will be levied on the institution by BharatCares. The terms and provisions in this LOU also apply to any subsequent Addendum to this agreement.
- **Communication and Reporting:** The objective of this IBM SkillsBuild Program is to inculcate 21<sup>st</sup> Century Skills and engage various stakeholders in the process. BharatCares shall provide the institution with timely reports in phases, facilitating thorough monitoring and evaluation of the undertaken initiatives.

**If your institution is approached by any other organisation for the same program, kindly let us know to avoid fraudulent activities.**

- **Legal Aspects:** This LOU is a statement of intent and does not create any legal obligations between the parties involved. The undersigned party hereby acknowledges that this LOU is a non-binding agreement and is subject to change or withdrawal at any time without penalty.

BharatCares

Swati Trinity, Applewood Township, A-404, Shela, Sarkhej-Okaf, Gujarat, 380058

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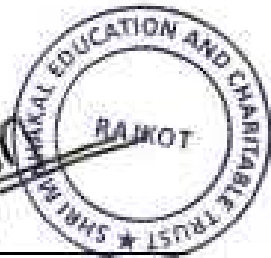
- **Mutual use of Authorized Logos:** The First Party may use the official logos of BharatCares(SMEC Trust) and IBM SkillsBuild, while the Second Party may use only the official logo of the First Party, strictly for approved branding and communication purposes.
- **Other terms and conditions:** BharatCares(SMEC Trust) cannot utilise and transform the data of the persons enrolled in the course without taking prior permission from the **Sri Indu Institute of Pharmacy**. The Parties are entering into this LOU in good faith and intentions.

### Termination and Extension of LOU

The partnership covered by this LOU shall terminate upon completion of the agreed-upon period. In the event of non-compliance or breach by one of the parties of the obligations binding upon it, the other party may terminate the agreement with immediate effect, if there is no resolution available for the breach. This LOU can be extended further as per the mutual agreement between the parties.

IN WITNESS WHEREOF, the parties hereto have executed this LOU on the day **04.08.2026**

  
**PRINCIPAL**  
**SRI INDU INSTITUTE OF PHARMACY**  
(An Autonomous Institution Under JNR/SB)  
Sherguda (V), Ibrahimpatnam (M),  
Sherguda (V), Ibrahimpatnam (M), Hyderabad-501117

**Name - Dr. P. Vishnu Priya**  
**Designation - Principal**  
**College Name - Sri Indu Institute of Pharmacy**  
**College Address: Sherguda, Ibrahimpatnam,**  
**Ranga Reddy - 501510, Telangana**

**Name - CS Nikita Jain**  
**Designation - Associate Manager - Training &**  
**Placement - CSR Programs**  
**For IBM SkillsBuild (BharatCares(SMEC))**  
**Swati Trinity, Applewood Township, A-404,**  
**Shela, Sarkhej-Okaf, Gujarat, 380058**

