



Estd : 2005

Sri Indu Institute of Pharmacy

UGC Autonomous Institution, Accredited by NAAC (Grade "A")

Recognized Under Section 2(f) of UGC Act 1956.

Approved by PCI- New Delhi, Affiliated to JNTUH- Hyderabad.

Sheriguda (V), Ibrahimpatnam (M), R.R. Dist-501510.

Phone: + 91-9391537555 Website: www.siip.ac.in Email: siipoffice@siip.ac.in

MEMORANDUM OF UNDERSTANDING (MoU)

Between

CLINOSOL RESEARCH PRIVATE LIMITED

Hyderabad

and

Sri Indu Institute of Pharmacy

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For Industry–Academia Collaboration in Student Skill Development, Artificial Intelligence in Healthcare, Research, Innovation, Employability and Entrepreneurship Development

1. PREAMBLE

This Memorandum of Understanding (MoU) is entered into between ClinoSol Research Private Limited and **Sri Indu Institute of Pharmacy**. The purpose of this collaboration is to establish a long-term strategic partnership that strengthens industry-academia engagement and creates a structured ecosystem for student development, faculty enrichment, research promotion, innovation, entrepreneurship, career readiness and awareness of emerging technologies in healthcare and pharmaceutical sciences.

Both organizations recognize the growing need for graduates who possess not only academic knowledge but also industry awareness, professional competencies, research aptitude, digital literacy and exposure to emerging healthcare technologies including Artificial Intelligence, Data Science and Digital Health.

2. VISION

To create a sustainable industry–academia ecosystem that develops future-ready pharmacy and healthcare professionals through progressive learning, practical exposure, innovation, leadership development and industry engagement.

C. Sridhar

[Signature]
PRINCIPAL

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3. OBJECTIVES

The collaboration aims to enhance employability, strengthen industry readiness, support faculty development, promote research and innovation, integrate emerging healthcare technologies, encourage entrepreneurship and improve institutional outcomes.

4. SCOPE OF COLLABORATION

Area	Description	Expected Impact
Student Skill Development	Structured training, workshops and professional development activities	Improved employability
Faculty Development	Faculty development programs and industry exposure sessions	Academic enrichment
Research & Innovation	Research awareness, projects and innovation challenges	Research culture
Industry Interaction	Guest lectures, expert talks and networking opportunities	Industry exposure
Career Readiness	Resume, interview and career mentoring support	Placement preparedness
Entrepreneurship	Startup awareness and innovation ecosystem development	Entrepreneurial mindset

5. FOUR-YEAR STUDENT DEVELOPMENT FRAMEWORK

The collaboration shall adopt a progressive year-wise development model aligned with the academic maturity and professional requirements of students.

YEAR I – FOUNDATION AND PROFESSIONAL AWARENESS

Focus Area	Detailed Coverage	Expected Outcome
Professional Orientation	Overview of pharmaceutical, healthcare, clinical research and life sciences industries; career pathways; professional expectations	Career awareness and professional orientation
Communication & Soft Skills	Communication, presentation skills, teamwork, workplace etiquette and confidence building	Enhanced communication skills
Digital Literacy	Professional documentation, productivity tools, information search and digital professionalism	Digital competency
Introduction to AI in Healthcare	Fundamentals of AI, digital health, ethics and future applications	Technology awareness
Professional Branding	Resume fundamentals, LinkedIn awareness and goal setting	Professional identity development

C. S. Myeeshda

[Signature]
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YEAR II – DOMAIN KNOWLEDGE AND INDUSTRY APPLICATIONS

Domain	Detailed Coverage	Expected Outcome
Drug Discovery & Development	Product lifecycle, target identification, development pathway and therapeutic innovation	Understanding of pharmaceutical lifecycle
Clinical Research	Clinical trial process, ethics, protocol concepts and study conduct	Research awareness
Pharmacovigilance	Drug safety principles, ADR reporting and risk management concepts	Drug safety awareness
Clinical Data Management	Clinical data lifecycle, quality concepts and data integrity	Data awareness
Medical Writing	Scientific communication and healthcare documentation	Documentation skills
AI Applications	Applications of AI across research and healthcare	Technology integration awareness

YEAR III – SPECIALIZATION AND APPLIED LEARNING

Track	Detailed Coverage	Expected Outcome
Clinical Research	Advanced clinical research concepts, trial operations and study oversight	Domain specialization
Pharmacovigilance	Safety monitoring, case evaluation and signal concepts	Safety specialization
Clinical Data Management	Data review, reconciliation and quality management concepts	Data specialization
Medical Writing	Scientific, clinical and regulatory writing practices	Writing specialization
Regulatory Affairs	Global regulations and compliance principles	Regulatory awareness
AI & Digital Health	AI in drug discovery, clinical research, diagnostics, healthcare analytics and informatics	Future-ready competency

C. S. Michael


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YEAR IV – INDUSTRY READINESS, INNOVATION AND LEADERSHIP DEVELOPMENT

Area	Detailed Coverage	Expected Outcome
Advanced Technologies	AI in manufacturing, quality systems, healthcare analytics and digital transformation	Industry readiness
Innovation & Entrepreneurship	Business models, startup ecosystem and healthcare innovation	Entrepreneurial thinking
Leadership Development	Decision-making, leadership, teamwork and strategic thinking	Leadership skills
Placement Readiness	Resume building, interviews, group discussions and mentoring	Employability enhancement
Capstone Projects	Industry-oriented projects and presentations	Practical exposure

6. FACULTY DEVELOPMENT FRAMEWORK

The collaboration shall support continuous faculty development through structured academic and industry-oriented programs.

Program	Coverage	Benefit
AI in Healthcare	Emerging technologies and healthcare transformation	Faculty upskilling
Research Methodology	Research design and publication awareness	Research enhancement
Industry Expectations	Current practices and workforce expectations	Curriculum enrichment
Student Mentorship	Career guidance methodologies	Student support

7. RESEARCH, INNOVATION AND ENTREPRENEURSHIP ECOSYSTEM

Both parties shall promote a culture of research, innovation and entrepreneurship through structured initiatives.

Initiative	Description
Research Awareness Programs	Research methodology and scientific thinking
Poster & Paper Presentations	Scientific dissemination opportunities
Innovation Challenges	Problem-solving and innovation culture
Healthcare Entrepreneurship Sessions	Awareness of startup ecosystem
Mentored Projects	Guided academic and industry projects

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8. RESPONSIBILITIES OF CLINOSOL RESEARCH PRIVATE LIMITED

ClinoSol Research shall provide academic, industry and professional support required for successful implementation of activities under this MoU.

Area	Responsibility
Program Design	Develop learning frameworks and activities
Experts & Trainers	Provide subject matter experts
Career Development	Conduct employability enhancement activities
Research Support	Support research and innovation initiatives
Certification	Issue participation/completion certificates
Industry Interaction	Facilitate industry engagement opportunities

9. RESPONSIBILITIES OF THE INSTITUTION

The Institution shall facilitate implementation and student participation in the activities proposed under this collaboration.

Area	Responsibility
Student Participation	Nominate and encourage student participation
Infrastructure	Provide venue and institutional facilities
Coordination	Schedule and coordinate activities
Faculty Participation	Encourage faculty involvement
Administrative Support	Support implementation and communication

10. BENEFITS OF THE MOU

Benefits to Students

- Industry exposure
- Professional skill development
- Career guidance and mentoring
- Research and innovation opportunities
- Technology awareness and AI exposure
- Enhanced employability

Benefits to Faculty

- Faculty development programs
- Industry exposure
- Research collaboration opportunities
- Academic enrichment

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Benefits to Institution

- Strengthened industry-academia engagement
- Improved student outcomes
- Support for NAAC/IQAC initiatives
- Innovation ecosystem development
- Enhanced institutional reputation

11. GOVERNANCE STRUCTURE

A Joint Coordination Committee consisting of representatives from both organizations shall periodically review activities, outcomes and future plans under this MoU.

12. COMMERCIAL FRAMEWORK

The commercial structure for activities undertaken under this MoU shall be discussed and finalized separately through mutual consultation. A customized commercial proposal may be developed based on student strength, scope of engagement, duration, delivery mode, certification requirements, faculty involvement, project support and institutional objectives. Execution of this MoU shall not create any automatic financial obligation on either party unless agreed upon in writing through a separate commercial arrangement.

13. VALIDITY, REVIEW AND RENEWAL

This MoU shall remain valid for four 10 years from the date of execution and may be reviewed, amended, renewed or extended through mutual written consent.

14. SIGNATURES

FOR CLINOSOL RESEARCH PRIVATE LIMITED

Authorized Signatory

Name: **C.S. Mujeebuddin**

Designation: **Founder and CEO**

Date: **21.07.2026**

PRINCIPAL

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Sheriguda (V), Ibrahimpatnam (M), Hyderabad-501510

FOR SRI INDU INSTITUTE OF PHARMACY

Authorized Signatory

Name: **Dr P Vishnu Priya**

PRINCIPAL

Designation: **Principal**

SRI INDU INSTITUTE OF PHARMACY
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Sheriguda (V), Ibrahimpatnam (M).
Sheriguda (V), Ibrahimpatnam (M), Hyderabad-501514

Date: **21.07.2026**

Witness 1

Dr. Md Jaffer Sadik

Witness 2

Dr. Jagadeesh Babu. Vadlakonda



SRI INDU INSTITUTE OF PHARMACY

ORGANIZATIONAL CHART



 GPS video camera

SRI INDU INSTITUTE OF PHARMACY 

Telangana-501510, INDIA, SRI INDU INSTITUTE OF
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